

Hard Hats

BASF High Rise Builders Win Big!



BASF and FHBA, our state association in Tallahassee, and key builder members, worked hard to obtain a much needed one-year delay in two important code provisions. The first delay relates to an additional Fire Access elevator, lobby, stair access and other requirements that would have affected all high-rise buildings (for any use). The second delay relates to a new ventilation test. While builder education classes had been offered, the requirement still caught many builders unaware.

Thus, the delays were sought to provide more time for research into building and fire safety science justification regarding true need for additional life or property safety. Also to reconfirm there is adequate builder familiarity with the products and testing for the blower door test as well as ensure there are sufficient trained professionals to conduct these tests.

BASF Meets With County Mayor Carlos Gimenez



On July 15th Mayor Carlos A. Gimenez, Builders Association of South Florida and the Associated Builders & Contractors met at Miami Dade College North Campus for the Employ Miami-Dade Forum. The topic focused on how to best engage private industry in addressing workforce development and unemployment in Miami-Dade County. BASF

President Richard Gomez represented BASF on the Mayor's Panel and offered numerous private sector options for this important community-wide effort.

Adonel Opens New Concrete Plant in Fort Lauderdale



Adonel Concrete, South Florida's largest independently owned concrete company has opened its second concrete plant in northeast Broward County this morning. Located at 5551 NW 9th Avenue, the new plant is capable of producing 200 yards of concrete per hour and will better serve its customer base in South Palm Beach and in North and East Broward County. Today's opening brings the number of total concrete plants in Florida to 12 for the Sweetwater-based company. Adonel Concrete also owns and operates three additional concrete plants in Port au Price, Haiti.

PLUS!

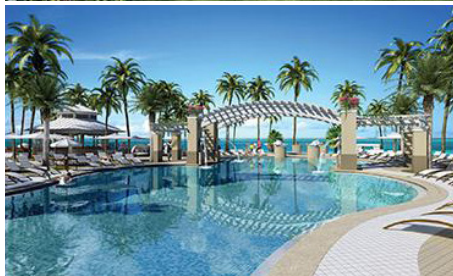
Adonel Concrete was awarded Top Business of the Year by the Greater Miami Chamber of Commerce

Congrats all around!

Prime Group Building Key Largo's First New Resort in Two Decades



The Prime Group is building Key Largo's first new resort in twenty years. The resort is a Marriot Autograph property which features four restaurants and 155 rooms. Construction on the 14.5 acre property began in March 2014 and the resort is set to open on March 16th, 2016.



SEBC Trade Show



BASF members and staff traveled to Orlando this past July to attend the Southeast Builders Conference (SEBC). The SEBC, held from July 16th until July 18th, included FHBA business meetings and the largest regional building industry trade show in the Southeast. Among the BASF members who attended this year's SEBC were: Rick Horton (The Green Companies), Charles Brecker (Stearns Weaver), Perla Lichi, Fred Abbo (Prime Group) and Andre Brown (Association Law Group). BASF members Ariella Wagner (Sunray Construction Solutions), Barbara Wittels and Susan Likens (Builders Blinds), Joe Peraza (Sherwin Williams) and Doug Wenzel (Bonded Builders Warranty Group) were all exhibitors. The SEBC is held annually in Central Florida. Next year, the 2016 SEBC Trade Show will take place from July 27th to July 29th at the Gaylord Palms Resort and Convention Center in Kissimmee, Florida. Join us!

Upcoming BASF Events/ Mark Your Calendars!

MONTHLY

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First Friday @ Versailles

You mean you haven't been to one yet? Don't just sit there...

Join us for a fun and casual breakfast once a month on the First Friday of each month at the iconic Cuban restaurant, Versailles on 8th Street/Calle Ocho in Little Havana. We gather at 8:30 am – 10:00 am each month for coffee, networking and camaraderie. No RSVPs, no tickets, no speeches and the best random BASF members event ever!

Having Fun & Getting Business DONE

May Board Meeting

This meeting was graciously hosted by BASF board member Ben Solomon of Association Law Group on May 21st, 2015. It was followed by a cocktail reception at Novecento Restaurant.

June Board Meeting was followed by a wonderful Cocktail Reception hosted by BASF Life Director Fred Abbo

This meeting was graciously hosted by BASF Life Director Marianna Perez of City National Bank, to host our first official BASF KICK-OFF Board Meeting on January 29, 2015. It was followed by a cocktail reception at Novecento Restaurant.

In July, we kept in on the down low with our thanks to Trustee Member Kerri Barsh of the Law Firm of Greenberg Traurig

Kerri hosted July's Board Meeting followed by a cocktail reception afterwards.

August's Board Meeting hosted by Chairman Circle Member Jeff Margolis of the Law Firm Berger Singerman

August's Board Meeting was graciously sponsored by our Chairman Level Member, Berger Singerman. Jeff Margolis hosted the monthly BASF Board Meeting at his office in Ft Lauderdale.

THANK YOU ALL FOR BEING SUCH GREAT HOSTS!

In the Works

Florida's BEST Program is coming back – a group of dedicated members have begun the exciting project of developing the 2016 Florida's BEST program. Thus far, a totally new creative platform has been agreed upon, as presented by Creative MindWorks' President and BASF Board Member, Lizette Fernandez. The option chosen by the BEST Board of Governors highlights South Florida's "great neighborhoods." Watch this space for the latest details!

BASF is a big sponsor of Miami New Construction Show and has already placed several BASF members as major Conference Speakers!

High-Rise Council gaining member-momentum with new blood and great leadership. Fernando Arimon...stay tuned for more on this group!

Going Great Guns!

Thanks to These Renewing BASF Distinguished Leaders...

PLATINUM LEVEL

Comcast Cable – Regan Anderson

TRUSTEE LEVEL

Coastal Construction Group- Tom Murphy
Flagler Development Group- Rafael Rodon
Weitzer Communities- Harry Weitzer

And Our Thanks to Our Renewing Members...

Artistic Glass and Mirror- Manuel Hernandez
Berkowitz Development Group- Jeffery Berkowitz
Berkowitz, Pollack, Brant – Steven Messing
Bonded Builders Warranty Group- Doug Wenzel
Brookman- Fels- Jonathan Fels
EAS Engineering- Ed Swakon
Florida PACE Funding Agency- Jonathan Schaefer
Ludovici and Orange Con. Engineers – John Hall
Luxcom, LLC – Oscar Barbara
Regan Insurance Agency- Joseph Roth
Ricks Cabinet Tree- Rick Blanco
S.C. Wright Construction Inc. – Steven Wright
Shear Construction- Gary Shear
Stan Bulbin Custom Builders- Neil Bulbin
VRM Companies- Diego Rodriguez
Witkin Hults Design Group- Andre Witkin

New Members! Welcome to the BASF Family...

A-1 Property Services Group, Inc. – Yosuary Madruga
ABC Supply Co Inc. – Thomas Hammel
Bindor Development, LLC- James Dorsy
Cornerstone Group- Mara Makes
Cosentino Surfaces- Bruce Freedman
Golden Age Living, LLC – Wanda Gozdz
Innova Eco Building System LLC- Jerry Gilman
Phorcy's Builder Group- Pedro Sanchez
Rilea Group- Ashley Bosch
Sherwin- Williams- Joe Peraza
Structures International Inc- Monzer Faramawi
Tekorder- Osmany Barrinat
Temps Plus Inc. – Rick Kapsim
The Marble Merchant- Dean Martinez

Members in the News

Richard Gomez was interviewed by www.RealEstatehoy.com on the condition of South Florida Real Estate



BASF President, Richard Gomez, gave www.RealEstatehoy.com his perspective on South Florida Real Estate and an insight into the BASF. Gomez described changes in South Florida's real estate/construction market such as the increase in high rises to accommodate young professionals, the stability of the luxury market due to foreign investments and the lack of affordable housing for the middle class.

Dawn Meyers



BASF Trustee Member Dawn Meyers was appointed as the BASF Representative to the City of Hollywood Green Team Advisory Committee. Meyers, is a partner of the BASF Trustee law firm, Berger Singerman. The Green Team Advisory Committee makes recommendations to the City of Hollywood on the development of environmental goals and how to implement them for new construction and for residents in existing homes as well. The committee consists of eighteen members representing local environmental groups, the business community, Builders Association of South Florida members and city-wide representatives. Congratulations, Dawn!

BASF Broward Group

The Broward Group's April meeting with their Broward elected officials featured The City of Weston's Mayor Daniel J. Stermer.

Our newest High Rise Member Rey Melendi of 13th Floor Investments is busy with many projects throughout Miami. Projects currently under construction include **400 Sunny Isles, 3650 Design Plaza, SPL North and South, and Serreno at Bay Harbour**. Upcoming projects will include **1010 Brickell, Motion at Dadeland, and The Harbour in North Miami Beach**.

Charles D. Brecker has been named partner of the Real Estate Practice at the Miami office of Arnstein & Lehr. Previously, he was with Stearns Weaver Miller Weissler Alhadeff & Sitterson. He earned his Juris Doctor degree at the University of Florida Levin College of Law and received his bachelor's degree from Temple University.

Family News

Andrew Berkowitz and wife recently welcomed their 2nd child.

The BASF would like to offer it's condolences to Luis Quinones, whose father recently passed away. Luis Quinones is a former 2nd VP and a Life Director at the BASF.

Membership Benefits

BASF Provides Members In Good Standing Greater Access To the Contacts They Seek on a Monthly Basis:

- Regularly Scheduled Events
- Active Committees and Councils
- Free Company Listing Linked to Your Site
- Many Sponsorship Opportunities

Are You Taking Advantage of Your Education/Professional Development Benefits?

BASF offers a wide variety of professional development classes in many areas of interest. Here are just a few!

Certified Aging-in-Place (CAPS) Courses, The Universal Design/Build Two-day Course taught by NAHB certified instructor Wanda Gozdz.

These following seminars and building code seminars are INCLUDED IN YOUR BASF MEMBERSHIP DUES and are presented at no charge to you. Take Advantage of your Membership!

- Florida PACE Agency event - At no charge to BASF members
- Building Code Boot Camp
- Energy Code Changes – Commercial and Residential
- The Miami-Dade County Department of Regulatory & Economic Resources presented the following workshops during the first quarter of the year. They are given regularly at the Permitting & Inspection Center in Miami. Call BASF for the latest information:
 - Structural Plan Review
 - Building & Roofing / Structural Inspection
 - Electrical Plan Review
 - Plumbing Plan Review

Member Discounts

As an NAHB benefit, members have access to discounts and savings opportunities offered by many top companies. When using these programs please identify yourself as a member of the National Association of Home Builders. For more information visit: www.nahb.org/ma.

Free Member Benefit That Puts Cash in Your Pocket!



What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry manufacturers? Well now you can, regardless of your volume!

We're happy to introduce the NAHB Member Rebate Program, **A FREE MEMBER BENEFIT** aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home or project, you can put money back in your pocket. When you participate in the NAHB Member Rebate Program, every home you build can earn you rebate checks! Remember, both Builders and Remodelers qualify for the NAHB Member Rebate Program. Over 70% of the Builders & Remodelers who participated last year received rebates equalling more than they paid in annual dues to the Association!

Registering is as easy as 1-2-3!

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check!

Visit www.HBArebates.com to Register & Claim

"Like" us on Facebook for more information:
www.facebook.com/MemberRebateProgram

Call us Toll Free: 866-849-8400

Or visit our website: www.HBArebates.com



Start Saving Today

BASF Provides Members in Good Standing Greater Access to the Contacts They Seek on a Monthly Basis:

Exclusive Cost-Saving Services Provided to
Home Builders Association Members in Florida!

Let Us Show You the Savings

The Florida Home Builders Association is pleased to introduce the Vendor of Choice program, designed with one goal: **TO SAVE YOU MONEY.**

The Vendor of Choice program provides members, their families and employees with discounts on products and services offered in these companies:

Florida Home Builders Insurance
Sears Commercial
Verizon Wireless
Econz Timecards
Level 3 Conferencing

NCS Plus Inc.
PACE Online Education
AirGas
Staples Advantage

Sherwin-Williams
Talent Wise
Pre-Paid Legal Service
Wireless Matrix

Every transaction is an agreement between the vendor company and the FHBA member firm. Neither the FHBA or its local associations, assume any liability for the quality or performance of any product or service. For more information on the program, please contact Lynne Edwards at 800-261-9447 ext. 109 or by email at ledwards@fhba.com.





VERIZON WIRELESS - FHBA Builder/Contractor members choose from a variety of FREE phones or discounted rates on the newest PDAs; a savings of 22%(employee discount 18%) off all calling plans \$34.99 or higher; as well as 25% off select accessories.

For more information on Verizon programs contact Michael A. Grande at 727-748-5086 or michael.grande@verizonwireless.com.



FHBI - Offering a wide variety of coverage ranging from exclusive insurance programs for residential general contractors, roofers and builders risk to insurance for unusual and hard to place exposures. In addition, FHBI's Surety department offers bonds including contract bonds for bid performance and payment, contract bonds for environmental and remediation and subdivision bonds.

For more information on our products and services, please call an FHBI-approved agent. For a list of authorized agents, contact the FHBI at 888-513-1222.

WIRELESS MATRIX - As a leader in fleet management, Wireless Matrix integrates the latest in GPS tracking with Machine to Machine technology, allowing you to decrease costs, reduce downtime and run the most effective delivery system. Members are offered a unique bundled GPS tracking package.

To take advantage of this new NPP benefit and access the Wireless Matrix discount: login to mynpp.com with your username and password and select "Wireless Matrix."



NCSPLUS INC. - For one low flat fee, NCSPlus will recover your money for you. Unlike other collection agencies, NCSPlus charges no percentage fees and unlike other national fixed-fee agencies, NCSPlus incorporates telephoning, letters, attorney contacts, and debtor audits.

For more information on NCS Plus's debt collection program, please call Harve Platig at 800-363-7215 ext 3646, or email hplatig@ncsplus.com.

PRE-PAID LEGAL SERVICES Offers a variety of services from small business, family and group plans to identity theft. Protect yourself, your business, your employees, and your identity with pre-paid legal services.

For more information contact William Paul at w_paul2@hotmail.com or (727) 845-5252.



AIRGAS - AirGas is the 2nd largest safety supply distributor in the nation of: Head Protection; First Aid; Traffic Control; Gloves; Face Protection; Etc. Their program offers a significant savings over other Association-based safety supply programs.

Summary of Discount:

- Up to 22% discounts on safety supplies and related equipment
- Cylinder gases up to 7% off
- No-charge safety training classes and tool box meetings
- On-site safety consultations

For more information on this exclusive Airgas program, please call 800-810-3909 or register at www.mynpp.com.



SHERWIN WILLIAMS - FHBA members and employees can receive discount on architectural paint products, rollers, and supplies at Sherwin Williams locations throughout the state. Associate members receive a 15% discount. Builder members need to contact their local Sherwin Williams representative.

For more information, call 1-800-810-3909 or register at www.mynpp.com.



STAPLES - As the official supplier for office products and solutions for our Members, Staples offers:

- Discounted, contracted prices on over 30,000 supplies and services
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- Easy online ordering through Staples-Link.com

For more information, please fill out the StaplesLink electronic registration form located at www.mynpp.com.

LEVEL 3 CONFERENCE - GCS also strategically partners with Adobe Connect, WebEx, Unified Meeting & Microsoft - this allows you to have one point of contact, one bill for all your web conferencing needs. We will handle all of the tech support, free training, integrated recording (audio & Adobe Connect, WebEx or LiveMeeting in one file) and Dedicated Account Management any web product and Conference Calling The rate is only 3 cents per minute - no contract or commitment, plus no setup fee. Reservationless Audio conferencing allows you to conduct a conference call 24/7 - no reservation needs.

For more information contact Jeremy Roberts at 801-572-6060 or by Email: jroberts@globalconf.com



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Visit our Website www.talentwise.com or sign up for the program at www.mynpp.com.



SEARS COMMERCIAL - Sears Commercial offers FHBA members exceptional savings on products for business or personal use. Save on Kenmore and Brand Name Appliances, TVs, Mattresses, Grills, Lawn Equipment, Exercise Equipment, Generators, Tools and more. Plus, save 5% on Sears Gift Cards! Receive expert guidance in making your selections by making an appointment at a Design Center near you.

This offer is not valid in Sears Retail stores. For more information or to locate a Sears Commercial Design Center, please call 813-926-6025, visit www.scmakingtools.com/fhba or email Account Manager Peggy D'Alessandro pdaless@searshc.com and mention offer code FHBA CU076140.



TIMECARD LBS - It is a mobile tracking and time sheet solution that works from a wireless device. Data is transferred from a field worker's handset to Econz web-based software for real-time backend management capabilities. Features include:

- 12 triggers for employee tracking (location, movement, speed, direction, and more)
- 20 reports (time, attendance, tasks, subtasks, etc.)
- Custom and editable fields on handsets (mileage, custom info from field, etc.)
- View multiple employee locations on the map
- Clock in and out multiple field workers from a single device.

For more information on Timecard LBS programs, visit www.mynpp.com.



PACE ONLINE EDUCATION - Offers online continuing education courses that meet all your contractor CE requirements at discounted prices. **For more information on special discount offers for FHBA members visit www.PacePDH.com/FHBA.**



DISCOUNT PRICING for BASF MEMBERS

The Builders Association of South Florida partners with NPP to provide discounts on products and services. NPP negotiates the rates, and makes them available to BASF members.

NPP MEMBERSHIP IS FREE.

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Office Supplies
Travel
Maintenance & Repair

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Fleet Management
Remote Surveillance
and more...



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Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or **\$30 for 5GB** with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

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Signing up to be an NPP member is free and easy:

- Visit www.mynpp.com, click on "Join Now."
- Select "Company," then "Construction," then "Residential."
- Select "HBA-Home Builders Association" from the Association dropdown menu and complete enrollment.



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BRADY

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Cable Ties
Fuses & Breakers
Enclosures
Data, Voice & Video Components
Industrial Controls
Power Cords



Plumbing

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Flanges, Gaskets & Materials
Restroom & Plumbing Fixtures
Valves & Valve Accessories
Pipe Equipment
Pipe & Pipe Accessories
Tubing
Push-to-Connect Fittings

Hose & Hose Products
Drain Cleaning & Accessories
Plumbing Pumps & Equipment
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Plumbing Fixtures
Water Filters & Accessories
Water Testing Tools & Accessories



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Bonded Abrasives
Carbide Burr Products
Files
Abrasive Accessories

Sand Blasting Equipment
Production Abrasives
Buffing & Polishing Products



Hydraulics & Pneumatics

Fittings
Push-to-Connect Fittings
Hose & Hose Products
Flow Control
Clamps & Collars
Pumps & Accessories

Flanges, Gaskets, & Rings
Tubing
Actuators & Cylinders
Crimping Machines



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Receptacles & Liners
Cleaning Equipment
Wiping Products
Brooms, Brushes & Dust Pans
Cleaning Hardware
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HVAC Motors
Motor Accessories
Bearing Packers
Definite Purpose Motors



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Slings & Accessories
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Lifting Hooks & Attachments
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Chain
Cranes & Trolleys
Winches
Rope

Lifting Beams & Clamps
Snaps
S-Hooks
Jacks
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Festoon Kits
Pipe Lifters
Hitch Pins & Clips
Identification Tags



Office Products & Furniture

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Mail Sorters
Coat Hooks & Racks
Moving Products



Welding

Safety Clothing & Equipment
Gas Apparatus
Welding Helmets & Eye Protection
Welding Rods & Wire
Soldering Products

Consumables
Welding Tools & Support Components
Welding Cable
Welding Machines



HVAC

Air Treatment
Ventilation
HVAC Test Instruments
HVAC Controls
Heating Equipment

A/C & Refrigeration HVAC Tools
Valves & Accessories



Mil-Spec

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DIAMOND



PLATINUM



CHAIRMAN ELITE



CHAIRMAN'S CIRCLE



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Greenberg, Traurig • Holland & Knight • Related / Urban Development Group
The Green Companies • VRM Companies • Weitzer Communities



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Builders Association of South Florida

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